Trash, Recycling and Yard Waste Disposal Contract



June 23, 2015

Current Contract

- Deffenbaugh Industries
- 5 Year Contract Runs Through March 2016
- \$190 per home per year
- Included w HOA Annual Dues Assessments





Current Contract

- Weekly Trash, Recycling & Yard Waste
- Trash & Recycling
 65 Gallon Carts
- Yard Waste All Year
 6 Bags (thru Sept.)
 10 Bags (Oct. to Dec.)







City of Overland Park Trash Hauler Requirements

- Municipal Code (Chapter 7.36)
- Must Provide Waste, Recycling & Yard Waste (Min. 40 Weeks)
- Annual Hauler Permit
- Annual Per Vehicle Permit
- City Insurance Requirements
- Annual City Inspections







City Permitted Trash Haulers (5)

Allied Waste



- Deffenbaugh Industries
- L&K Services
- Superior Disposal Services
- Town & Country Disposal

Trash and Recycling Trash Haulers/Disposal

Overland Park permits trash haulers after reviewing their insurance and inspecting their trucks each

Company	Contact Information
Allied Waste	816-254-1470
Residential/Commercial	3150 N. 7th St., Kansas City, KS 66115
Deffenbaugh Industries, Inc.	913-631-3300
Residential/Commercial	2601 Midwest Drive, Kansas City, KS 66
L & K Services	888-837-4640
Residential/Commercial	510 S. First St., Louisburg, KS 66053
MH Services	913-642-1936
Commercial	P.O. Box 40143, Overland Park, KS 6620
Superior Disposal Service, Inc.	913-406-9460
Residential and Roll Off Containers	P.O. Box 715, Eudora, KS 66025
Ted's Trash Service, Inc.	816-252-1594
Commercial	10900 Truman Road, Independence, MC
Town & Country Disposal	816-380-5595
Residential/Commercial	P.O. Box 10, Harrisonville, MO 64701
Willey's Refuse Disposal, Inc.	816-618-3523
Commercial	1201 E. 215th St., Cleveland, MO 64734

City Permitted Trash Haulers Recent Changes

- Allied Waste Now Republic
- Deffenbaugh Acquired by Waste Management
- L&K Services Acquired by Waste Management (No Longer Bidding on New Customers)
- Superior Disposal Services (Local Company)
- Town & Country Disposal (Local Company)











Trash Haulers - Other Nearby HOA's

- Allied /Republic -
- Deffenbaugh Industries –Round Hill
- L&K Services Nall Hills
- Superior Disposal Services Brookridge
- Town & Country Carriage Crossing



Pricing Ranges

- \$150 to \$215+ per home per year
- Bulk Item Pick-up Extra Cost
- HOA size (number of homes) a factor
- Contract length a factor
- Market is changing (Acquisitions)

Suggested Proposal Elements

- City Requirements
- Current Weekly Services
 - 65 Gallon Trash & Recycling (Min.)
 - Year Round Yard Waste Pickup
 - Trash & Recycling Containers Supplied
- Bulk Item Pickup Option
- Pricing Over Life of Contract
- References & History
- Multi-Year Contract (3 Yr. Min.)





Factors to Consider in Award

- Scope Requirements
- Price (Over Entire Contract)
- History and Experience
- Customer Service
- Results of Reference Checks
- Conversion / Transition
 Process & Issues (if any)





Suggested Timing

July 2015 - Finalize Scope



- Summer 2015 Issue Request
- Summer 2015 Review Prices, References, etc.
- Fall 2015 Contract Negotiation
- Fall 2015 Contract Approval
- By Jan. 2016 Contract Execution
- March 2016 Transition (if needed)
- April 1, 2016 New Disposal Contract Begins

To assist with the trash and recycling contract, please indicate on a sign-up sheet or contact:

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